# On the importance of being engaging:

Keeping parents in the centre of parenting research, policy and practice

10<sup>th</sup> Annual Summer Institute: OISE



## My REALLY important background

- Started out, young SAH mother
  - Therapeutic Foster Home
  - Modeling parent behaviour-parents of foster children
  - Advocate and supporter of community intervention programs



### The spiral down...



- Went from middleclass to welfare in 3 weeks
- Young mom
  - No jobs
  - No credentials
  - No opportunities



### **Brenda Smith-Chant**

- Social services consumer <u>HYPOCRITE</u>
  - Avoiding Agencies I supported before
- Not just embarrassment
  - Tangible reasons



## The goal:

- Present another way of looking at engaging families:
  - Shake up complacency
- Be more 'critical' of activities/approaches



#### Research on engaging parents:

 Non-engaging families usually don't engage in research either...

 Most research done on people who show up...

Even when asked, don't always hear 'truth'



#### Reasons people give...



#### Sure, I will come... (Happens even to researchers...)



### Reasons people give...

 I don't have time

#### Really???

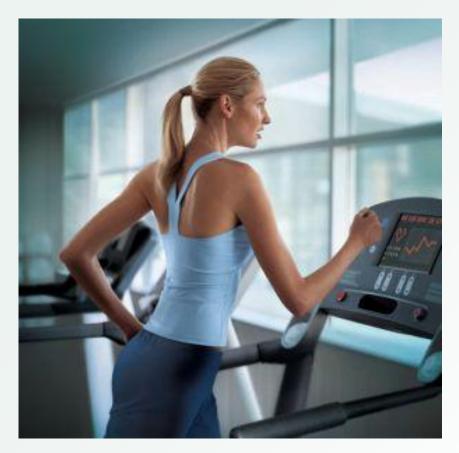
 Average 28.8 hours of TV viewing





## BEWARE of what Parents SAY!

- Discrepancies between what people SAY they want and what they actually will do
  - i.e., gym memberships?





## Reasons people give...

 You won't often hear you are 'missing' the interest boat

- Power differential:
  - They are afraid to tell you
  - They are too nice



## **Big PROBLEM**

- Assume the problem, assume the interest
- Use the same format

   'the parenting class/workshop/event
- Ignore 'adult education principles', empowerment approaches
- Parents don't come



- Insanity: doing the same thing over and over again and expecting different results
  - Albert Einstein (1979-1955)



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#### What to do?????



Think like a marketer

NOT like a social service person...



## Parenting Program Policy

- What is the focus?
  - Education, information?
  - Fixing the 'broken' or 'flawed' parent?
- What is the goal?
  - Behaviour change
  - Identification of the problem?
    - Did anyone ask the parents??



## Do we understand our parents?

- What does your target group like to do?
  - What brings them joy?
  - What do they do with their children?

- What do they go out of their way for?
  - What do they never miss?
  - Where were the last few places they actually went (and want to go back again)?



## They just wont come: The penalty of being irrelevant...

- We tend to design programs that are a lot like school:
  - Programs designed on workshop format
  - Activities are not perceived as relevant to the target group
    - Considered 'lame', 'silly' or 'irrelevant'



## They just wont come: The penalty of being irrelevant...

#### Too broad, not targeted

- Hosted by people who don't understand the reality of parents
- Boring or irrelevant, at least to the target group



## Getting in the door

Incentives

- A warning sign (marketing)
  - GOOD to encourage initial trial, but fail to deliver...
  - People MAY not getting the 'message'
    - Participation often ends when people acquire what they need/want
  - Not really there to hear the message
  - Incentives end they won't come



#### When we fail to recruit...

 We tend to see this as 'their problem'

(why won't they attend? They must not care. They must not appreciate what is on offer)



### When we fail to recruit...

- Trying to increase their motivation, instead of changing us!
  - Easier, in many respects to change them and not us (at least, in our own minds)



## Establishing a connection

- Make sure you have a 'product' that is of value to your target group
  - Something THEY perceive as useful, meeting a need they have
  - Trial and error--acknowledge your 'misses', they are learning opportunities
- Best research: Parents are drawn to issues, interests, priorities



## Conclusion

## Program Evaluation (assessing what you are doing)

- When people won't come, that is KEY information
  - failure of the message
- When people don't stay, ditto
  - Failure of the content to be useful

#### Assessment is necessary

 People's and community needs change over time

### For more information...

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